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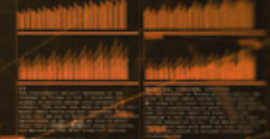IT-Driven

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Introduction

The "Internet of Things" offers an array of new opportunities for automated sales rental and distribution. This makes it possible, in an efficient and economic way, to meet the demand of both consumers and businesses. The traditional physical sales, rental and distribution takes on a whole new dimension as a result. One now speaks of a trend, as shown by the rapid growth of the industry.

Automated- or unmanned IT driven stores and warehouses, are one of those practical solutions to support this trend. These automated, unmanned stores and warehouses support companies to increase their productivity, provide cost savings and can bypass staff shortages. Something employers increasingly need.

Lexrent provides the stand-alone machines, where one can buy products from the Lexstores. Additionally, IT-drive premises, where one can rent or buy products, such as the Lexstores L-XL.

Lexrent's specialists have extensive experience in organizing software-based Lexstores solutions. In this white paper, Lexrent shares their knowledge, on how software and data can be used, to manage consumption, stock control and invoicing of products.

Shortage in the labor market

Labor market shortages are currently a hot topic. Daily we hear news reports about staff shortages in various areas. Like at Amsterdam-Schiphol Airport, where long queues and cancelled flights are a common occurrence. The hospitality industry, where restaurants and terraces sometimes have to stay closed for a few days and in education, where children are sent home, due to a shortage of teachers. Employers are struggling with this situation. The shortage is visible in sectors such as the government, health care, construction and engineering.

Additionally, the Netherlands is currently going through several major transitions, such as the energy transition, which requires thousands of additional people. The housing crisis, where a million additional houses need to be built.

One possible solution to this shortage in the labor market is to automate business processes. This will make your organization less, or even hardly dependent on staffing.

Automation

An organization performs activities in a certain way, but is this way of working still appropriate for the current situation and the foreseeable future? Hiring additional staff is not always the solution, but rather the automating of business processes. This offers commercial advantages, even for companies that are not growing significantly.

At Lexrent, we often see companies that still track their sales or rentals on paper or in Excel. This initially works fine. However, the moment a company starts to grow, we usually see the need to automate stock, distribution, sales, registration and invoicing.

In short, automation is becoming inevitable and offers many advantages for businesses. One of the challenges is that staff will have to start working in a different way. Therefore, support from the organization is needed by offering the right systems and tools. By investing in automation, time and financial resources will be conserved.

Cost savings

Entrepreneurs are always looking for more efficiency with less effort and cost. Smart technology and the automation of business processes fit perfectly into this picture, because they continuously improve traditional practices and do so in all aspects of the organization.

One appropriate way to cut costs is to be smart about the use of staff. This basically means that you optimally set up your operations.

As a result of this automation processes become more efficient, there is more stability in your company and therefore the time lost in your company is reduced. You can use your valuable employees more efficiently in their area of expertise and possibly on other tasks as well.

The use of Lexstores is supportive in this regard. For example, the distribution of sales and rental products by people consumes time. Is this really necessary? Can it be done differently?

Based on the pillars of Monitoring, Telemetry and Service, Lexrent offers several modern services. These are linked to mobile and stationary systems, contributing to efficient operations.

By creating a well-defined work process, you can save time and money.

Renting is the future

Did you know that you can also rent digital solutions? Just like leasing a fleet of cars, the rental of digital solutions, or other goods, is becoming increasingly common for businesses.

With market developments and many other challenges, we are currently facing, including the aftermath of the corona pandemic, organizations are having a challenging time. Many external factors influence the direction of an organization, making flexibility and adaptability important. Careful considerations should be made before major investments are made.

Lexrent is known for its rental of equipment in the B2B market. In addition to the rental of equipment we now also offer the possibility to rent Lexstores.

This way you can directly use of the smart solutions of Lexstores, without the high investment for the purchase of such solutions.

Lexstores

What other possibilities can Lexrent offer you?

As an integrated partner for the business community, Lexrent has an excellent supporting role in rental business for anyone who needs equipment. Through this assistance, Lexrent provides companies with some extra room financially.

Lexstores was born out of the challenges of our clients, such as a shortage on the labor market, a lack of professional know-how, absenteeism and staff attrition, increased costs and how to increase the turnover per employee. Lexrent has recognized this problem and offers a solution through IT-driven stores and warehouses, the "Lexstores".

With our Lexstores you can internally support your employees with selected products from Lexstores and keep control of them through the MyLex platform. Externally, you can give your customers 24/7 access to the sales of your products. Lexstores is available for companies of any size or scope. Our Lexstores are available from small up to extra-large.

With our Lexstores, you will be able to offer scalable new sales channels or expand geographically with your products or services easily, 24/7.

An added benefit is that lost time of your business is reduced, allowing you to manage your valuable staff efficiently and even possibly appoint them to other tasks.

Lexstores small

These modular units, suitable for indoor use, are the entry-level model from Lexstores.

Key features:
- space for: 800+ items
- weight of items: 10gr – 3 Kg
- items per order: 1 item per order
- distribution: through access hatch
- usage: indoor

Footprint:
Small: 2,30/3,40m x 1,01m x 2m (LxWxH)

Also available as a refrigerated version.

Application:
The stores are suitable for indoor use for business premises and retail outlets.
They are user-friendly and the access hatch has an ergonomic height.

Internally:
Using Employee ID cards your employees are given access to the Lexstores small. They can retrieve an item at any time from the store.

External:
For B2C or B2B, you can give your customers access through credit or debit cards. The machine issues one item per order and offers it via the access hatch. Repeating orders are processed quickly.

With our digital platform, you can receive overviews that are customized to your needs, standard at the end of the month. You can track the stock yourself or outsource this service via Lexrent.

Lexstores medium

This modular store, suitable for indoor & outdoor use is the midsize model of Lexstores.

Key features:
-   space for: 1500+ items
-   weight of items: 100gr – 6 Kg
-   items per order: 5 items
-   distribution: through access hatch
-   usage: indoor & outdoor

Footprint:
20'ft container: 6,06m x 2,44m x 2,90m (LxWxH)
40'ft container: 12,2m x 2,44m x 2,90 m (LxWxH)

The dimensions of the store can be made to customer specifications. The Lexstores medium is very suitable for business premises.

Application:
These Lexstores are suitable for both indoor & outdoor and external use. They can be placed in remote areas thanks to the robust steel containers. Orders can be placed both at the machine or via the MyLex app.

How it works

Internally:
You can give your employees access to the Lexstores medium using Employee ID passes. They can retrieve an item at any time from the store.

External:
For B2C or B2B, you can give your customers access through credit or debit cards to the products in the medium store. The customers remain outside the machine. The machine stores the order and issues up to 5 items per order through an access hatch. Repeating orders for more than 3-5 items (depending on the size of the products) are processed quickly. With our digital platform, you can receive overviews that are customized to your needs, by default by the end of the month. You can keep track of your stock yourself or outsource this service via Lexrent.

+ Robotized warehouse

Lexstores large

This unmanned self-service store offers the possibility to pick up an order or to buy or rent products directly. These Lexstores are suitable for both indoor & outdoor use and it is the largest model in our range.

Key features:
-    space for: 10.000+ items
-    item weight: 100gr – 23 Kg (ARBO)
-    itemsper order: 10+
-    distribution: by the customer in the store
-    usage: indoor & outdoor

Footprint:
Minimum: 6m x 3m x 3m (LxWxH)
Maximum: As requested

Application:
These stores are suitable for retail, or inhouse at companies to incorporate into current warehouses or structural spaces.
For external use they can be placed anywhere thanks to their robust construction.

Lexstores large

How it works

Order picking internally:
You give your staff authorization and through a Mylex order access to the Lexstores large.
The staff member or customer can retrieve an item at any time as needed from the store.
You then receive the digital packing slip immediately. MyLex provides you with overviews as required, by default at the end of the month.

Lexstore large external:
Your B2C or B2B customers receive a QR code immediately after the order. Through the QR code you give the customer access to pick up the order.
After leaving the Lexstore, the invoicing and stock differences are immediately processed digitally. Stocking can be done by yourself or via a service of Lexrent.

Access to the Lexstore large:
After ordering through Mylex, the orderer receives a one-time access. Through the well-known Airport QR Tech controlled lock, equipped with cameras and sensors, the customer enters the unmanned area, where the package is ready to be picked up.

Orders on credit with debit or credit card are only possible through MyLex. If the customer wants to take more or less items during order picking, this is immediately recorded digitally and immediately registered in Mylex and communicated to your platform administrators and the customer.

The customer is ultimately responsible for what they take away.

Digitally, the system records mutations in real time. At the moment of exiting the store, the packing slip has already been sent.

Lexstores large also offers you central back-office voice support if a customer needs assistance. Our support staff is then in direct contact with your customer.

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